

Walmart de México y Centroamérica Reports

May 2019 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, June 6th, 2019

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during May 2019, sales amounted to **\$52,192 million pesos**. This figure represents a **4.7%** increase over sales reported in the same month of 2018.

Total Sales

	May			January-May		
	2019 Millions MXN	2018 Millions MXN	% Growth	2019 Millions MXN	2018 Millions MXN	% Growth
Mexico	43,202	40,539	6.6	207,528	195,467	6.2
Central America*	8,990	9,300	-3.3	44,981	44,886	0.2
Consolidado	52,192	49,839	4.7	252,509	240,353	5.1

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **May 2019**, total sales for Mexico increased **6.6%** over sales reported in May 2018. Comp stores, all those units in operation for over a year, posted a **5.6%** increase compared to the same month of 2018.

Considering the **Four-week period** from **May 4th to May 31st, 2019**, as compared to the four-week period ending June 1st, 2018, total sales increased **5.7%** and comp store sales increased **4.7%**.

Mexico Sales Growth 2019

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of Weeks	Total Stores %	Comp Stores %
January	5.6	4.4	5	6.5	5.3
February	6.4	5.4	4	5.7	4.7
March	5.3	4.4	4	2.1	1.2
April	7.1	6.1	5	9.3	8.2
May	6.6	5.6	4	5.7	4.7
January-May	6.2	5.2	22	6.0	5.0

During the month of May on a comp unit basis, the average ticket increased **3.5%** and the number of transactions increased **2.1%** as compared to the same month of 2018.

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Central America Sales

In Central America, total sales increased **2.3%** and comp store sales posted a decrease of **0.6%** on a constant currency basis.

Central America Sales Growth 2019 (Constant currency basis)

Calendar			Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of Weeks	Total Stores %	Comp Stores %
January	3.8	0.5	5	4.9	2.0
February	4.1	0.9	4	2.6	-0.5
March	-1.4	-4.1	4	-5.1	-7.7
April	7.2	3.8	5	11.3	7.7
May	2.3	-0.6	4	0.9	-2.1
January-May	3.1	-0.1	22	3.2	0.2

Openings

In **May**, we opened **8** units:

Mexico: 6 units

- 2 **Bodega Aurrerá Express:** one in Tizayuca, Hidalgo and one in Guadalajara, Jalisco
- 2 **Mi Bodega:** one in Esperanza, Puebla and one in Yahualica, Jalisco
- 1 **Walmart:** in San Cristobal, Chiapas
- 1 **Superama:** in Toluca, Estado de México

Central America: 2 units

- 1 **Bodega:** in Alajuela, Costa Rica and
- 1 **Discount Store:** in Escuintla, Guatemala

Additionally, during June in Mexico, we opened four Bodega Aurrera Express, one in Monterrey, Nuevo León; one in Saltillo, Coahuila; and two in Reynosa, Tamaulipas.

Corporate Social Responsibility and other news

In May, **Walmart de México y Centroamérica** was included in the 2019 Super Companies (“Súper Empresas 2019”) ranking, published by magazine Expansión in partnership with Top Companies. The company ranked 8th in the category of companies with more than 3000 employees, standing out for its policies, good practices and programs in terms of training, labor environment, diversity and inclusion and empowerment among others.

Walmart de México y Centroamérica was awarded the Certification as a "Socially Responsible Company (ESR®), by the Mexican Philanthropy Centre (Centro Mexicano para la Filantropía A.C. CEMEFI) and the Alliance on Social Responsibility (AliaRSE) due to its significant contribution to the sustainable growth of the Company with day-to-day actions related to environmental, social and corporate governance subjects. Walmart stood out as the only retail company presented with this award for 19 consecutive years.

Lilia Jaime, Senior Vice President, Bodega Aurrera, **Walmart de México y Centroamérica**, stood out as one of the 20 leading women of BTL, in the list published by the InformaBTL magazine.

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Operations in our market of **El Salvador** was awarded the “La Huella RSE” (CSR Footprint) recognition by FUNDEMAS, leading Corporate Social Responsibility promotion organization (Fundación Empresarial para la Acción Social) and Grupo Cerca, due to its women empowerment program called “Mi Primer Empleo en Walmart”, which has been put in place since 2016, in order to reduce women’s vulnerabilities and improve their socio-economic level.

Operations in our market of **Honduras** was awarded by the Honduran National Business Council COHEP (Consejo Hondureño de la Empresa Privada), Global Communities and the Rotary Club, Tegucigalpa Sur, with the “Building a Better Word” (Construyendo un Mundo Mejor) award for promoting policies, information initiatives and prevention of HIV.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **May 31, 2019**, it operated 3,278 units, broken down as follows:

2,459 México	819 Centroamérica
1,927 Bodegas Aurrerá:	540 Tiendas de Descuento
523 Bodegas	98 Supermercados
368 Mi Bodegas	32 Walmarts
1,036 Bodegas Express	149 Bodegas
277 Walmarts	
163 Sam’s Clubs	
92 Superamas	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR’s sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

Business formats:

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Note: The information presented in this document is preliminary.

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